



Council of Residential Specialists  
**VIRGINIA CHAPTER**  
The Proven Path To Success

# 2012 VIRGINIA CRS SELL-A-BRATION

**WEDNESDAY, MARCH 7, 2012**  
**8:30 AM – 5:00 PM**

**THE GLENMORE COUNTRY CLUB**  
**1318 PIPER WAY**  
**KESWICK, VA 22947**

*Online registration at [www.virginiacrs.com](http://www.virginiacrs.com)*



**KEYNOTE SPEAKER**  
*Jackie Leavenworth*

## IT'S A PRICE WAR TO THE DOOR

*It's a Price War to the Door* is Jackie Leavenworth's renowned and sought-after course. This program contains new words, dialogues, scripts, and methods to separate even the most seasoned agents from the crowd. Agents around the country have increased their listing inventory, decreased their days on market, and increased their income after attending this powerful, fun, and enlightening course.

### **About the Speaker**

Jackie has 25+ years experience in real estate which leads her to her hands on approach. Her session impacts new agents as well as seasoned REALTORS®. Jackie brings cutting edge ideas which can be implemented immediately. Jackie's style will leave you energized, satisfied and craving more. Jackie helps you grow professionally, her courses can be life changing... Come and experience your own "Ah-Ha" moment!

### **Credits**

Individuals who take this course will earn 8 Education credits towards the CRS Designation.

### **Registration Fees**

*\$99 Chapter Member before 2/22/11*

*\$125 Non-Chapter Member before 2/22/11*

*\$119 Chapter Member on or after 2/23/11*

*\$140 Non-Chapter member on or after 2/23/11*

### **Additional Information**

For additional information or questions, please contact [crs@varealtor.com](mailto:crs@varealtor.com) or call (804) 249-5722.

*The paper registration form is available on page 2.*



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## REGISTRATION FORM (if not using online registration)

Name (please print)	Name for Badge
NRDS#	License#
Firm	
Address	
City, State, Zip	
Phone	Fax
Email	
Credit Card Number	Expiration Date
Signature	
<input type="checkbox"/> \$99 Chapter Member before 2/22/11	<input type="checkbox"/> \$125 Non-Chapter Member before 2/22/11 (\$26 credit towards VA CRS Chapter Membership)
<input type="checkbox"/> \$119 Chapter Member on or after 2/23/11	<input type="checkbox"/> \$140 Non-Chapter Member on or after 2/23/11 (\$26 credit towards VA CRS Chapter Membership)

Fax hardcopy registration form to (804) 212-1415.

Make checks payable to Virginia CRS Chapter, 10231 Telegraph Road, Glen Allen, VA 23059  
(800) 755-8271 or (804) 264-5033 – Questions? [CRS@VARealtor.com](mailto:CRS@VARealtor.com)