

Attention: Instructors & Trainers

# VAR Instructor Training Institute

Preparing and Presenting Instruction That Works

Feb 29 - Mar 2, 2012, 8:30 a.m. - 5:30 p.m. at VAR Headquarters in Glen Allen

**MANDATORY**

course for those seeking positions on the Virginia REALTOR® Institute (GRI) faculty.

## Course Information

**Location:**

VAR Headquarters  
10231 Telegraph Road  
Glen Allen, VA 23059

**Tuition:**

\$275.00 for three-day course  
Fee includes lunch, all materials and DVD

**Accommodations:**

Visit [www.VARealtor.com/Travel](http://www.VARealtor.com/Travel) for a list of hotels offering preferred rates to VAR members.

**Meals:**

Lunch will be included each day.

**Materials:**

Each attendee will receive

- An official ITI manual
- A DVD of the student teaching and presenting during the course, along with expert feedback from course facilitators.

**Cancellation Policy:**

VAR reserves the right to cancel any scheduled course. If a course is cancelled you will be notified via mail, e-mail, fax or phone and will be given a full refund. We are not responsible for any expenses incurred by the registrant due to cancellation.

## Planning to teach in 2012 and beyond?

The VAR Instructor Training Institute is your key to perfecting your course development skills, enhancing your ability to engage students, and improving your delivery style. Participants will walk away with intensive training in the various adult learning styles. Attend this course and you'll receive

- A personal DVD of your instructing and presenting;
- Constructive critiques from experts and colleagues;
- Insight on using visual aids and effectively dealing with different learning styles; and
- A better understanding of what it takes to design and deliver an effective seminar.

If you're serious about real estate instruction, register today below, or online at [www.VARealtor.com/InstructorTraining](http://www.VARealtor.com/InstructorTraining)

## Registrant Information

Name	Nickname (for Badge)
Firm	
Address	
Phone	Fax
E-mail for Confirmation	

## Payment Information

Amounts will be charged when reservations are made.

**Method:**

- Discover    AMEX    Visa    MasterCard    Check (Payable to VAR)

Credit Card # \_\_\_\_\_ Date (MM/YY) \_\_\_\_\_

Signature \_\_\_\_\_

Amount \_\_\_\_\_



10231 Telegraph Road  
Glen Allen, VA 23059  
Phone: (800) 755-8271  
Fax: (804) 212-1415

Cancellations will be accepted up to five days prior to the event. Cancellations will be refunded minus a \$20 administrative fee. No-shows will be charged the full registration amount. For more information, please contact VAR at (804) 264-5033 or [VARConferences@VARealtor.com](mailto:VARConferences@VARealtor.com).